

### OCEANTEAM SHIPPING ASA - O3 2013 INTERIM REPORT

ISSUE DATE 7<sup>TH</sup> NOVEMBER 2013

### STEADY OPERATIONS

Oceanteam Shipping is an offshore shipping company. Oceanteam's business is the owning, chartering and managing of Deep-Water Offshore Construction Service and Pipe Lay Vessels, Design Engineering and Equipment Rental Services.

"During the third quarter Oceanteam Shipping ASA saw the full utilization of all vessels and in the engineering division the company increased its marketing and investment activity. The investment programme for the supply of modular carousel systems, towers and tensioning systems is proceeding as planned. Management anticipates strong markets in all segments and will continue to focus on performance and profitability going forward."

### HIGHLIGHTS FOR THE QUARTER

- Revenue from operations USD 15.6 million
- EBITDA from operations is positive USD 7.2 million
- Operating profit of USD 3.8 million
- Net finance negative USD 4.4 million
- Completion of dry docking for Bourbon Oceanteam 101
- New contracts awarded for the Equipment & storage division
- Equipment division renamed to RentOcean

### **KEY FIGURES FOR THE GROUP**

**GROUP Figures in USD '000** 

|                              | Q3 2013 | Q3 2012 | Cum 2013 | 2012     | 2011     | 2010     |
|------------------------------|---------|---------|----------|----------|----------|----------|
| Revenue                      | 14 848  | 17 441* | 45 443   | 64 269   | 61 208   | 46 988   |
| Net income of associates     | 734     | 1 048   | 1 840    | 2 268    |          |          |
| Operating costs              | (4 514) | (5 902) | (14 618) | (23 384) | (24 651) | (21 797) |
| General & administration     | (3 914) | (3 192) | (12 258) | (14 423) | (11 795) | (8 139)  |
| EBITDA                       | 7 155   | 9 395   | 20 406   | 28 730   | 24 762   | 17 052   |
| EBITDA percentage of revenue | 46 %    | 51 %    | 43 %     | 43 %     | 40 %     | 36 %     |

<sup>\*</sup> Q3 2012 includes an insurance claim settlement of USD 2.4 million.

The shipping segment consists of three multi-purpose Construction Support Vessels, one Pipe Lay Vessel and two Fast Support Vessels. All vessels have been fully employed, except for the planned dry dock period for Bourbon Oceanteam 101 referred to in the report for the second quarter as well.

The Engineering segment designs and engineers complete platforms and infrastructure for the Oil & Gas and Renewables Industry, Deck layouts, Cable & Pipe lay solutions and HSE procedures.

The Engineering segment, RentOcean, rents out a pool of lay and burial equipment, in addition to lay and storage carousels and reels. The company also participates in a joint venture called OceanWind BV for cable transportation and storage solutions.

| USD million        | Q3 13 | Q3 12 | %     | 2012   |
|--------------------|-------|-------|-------|--------|
| Operating revenues | 15,6  | 18,5* | -16 % | 66,5   |
| Operating costs    | (4,5) | (5,9) | (0,2) | (23,4) |
| EBITDA             | 7,2   | 9,4   | -24 % | 28,7   |

#### **2013 OPERATIONS**

- CSV Bourbon Oceanteam 101 on time charter with Oceaneering/ BP Angola. In the second quarter a 5 year dry docking and vessel upgrade was completed.
- CSV North Ocean 102 has been on bareboat charter with J. Ray McDermott S.A.
   Oceanteam reduced the operational risk further by converting the time charter into a bareboat charter in Q4 2012.
- CSV Southern Ocean has been on bareboat charter with Fugro TSMarine Australia
- Lay Vessel North Ocean 105 has been on time charter with J. Ray McDermott S.A.
- Oceanteam Shipping's Fast Support Vessels have been working on bareboat contracts in Venezuela

KCI Engineering, servicing the Oil & Gas and Offshore Renewable sector with engineering and design services has had an average of 150 engineers working on the following projects:

- Concept review jacking systems in the Chinese market
- Detailed design platform access system
- Tie in of A18 at the A12 platform
- Owners engineering and engineering assistance German HVDC platform
- Concept study WSB platform (UK)
- Started change programme to develop KCI further into a true multi-disciplinary engineering company

Oceanteam Shipping ASA - 29.593.259 shares were tradable per 24th January 2013.



#### MARKET AND FUTURE OUTLOOK

Oceanteam Shipping observes strong market activity in both the Offshore Oil and Gas and Renewable Energy Market for certain regions and management expects this trend to continue.

Oceanteam Shipping is confident and has secured sufficient projects in both the Oil and Gas and Renewable Energy Markets to maintain a high level of utilization of its assets and engineers.

The company's strategy is to focus on the provision of ''state of the art'' construction support and flex lay vessels plus engineering and equipment services for the Oil and Gas Market, as well as the Offshore Renewable Energy Market.

This strategy will provide the company with excellent opportunities in the near future. The company is experiencing strong interest for its vessels from globally leading companies.

#### **FINANCIAL RISK**

Financial risks include interest rate and currency fluctuations, investment and trading risks in general, borrowing and leverage risks and risks in connection with one vessel under the Spanish Tax Lease, Lay Vessel North Ocean 105.

On 17th July 2013 the European Commission concluded that a Spanish scheme for purchase of ships involving leasing and financing through tax relief is

partly incompatible with EU rules on state aid. The verdict concludes that Spanish authorities must now determine, in accordance with the Commission decision, the amounts of incompatible aid to be recovered from economic interest groupings and their investors. The Commission's decision does not allow the beneficiaries to pass on the repayment obligations to third parties (such as shipyards), even under existing contracts. In Oceanteam's Spanish Tax Lease contracts the ship yard is responsible for the tax lease risk. The full press release and Decision on the aid scheme implemented by Spain from the European Commission can be found under:

### http://europa.eu/rapid/press-release\_IP-11-825\_en.htm?locale=en

The company has sales revenues and liabilities in foreign currencies and is exposed to currency risks. This risk is particularly relevant for the revenue and liabilities in Euro. A bond loan denominated in USD settled at 24th October 2012 has reduced the company's foreign currency exposure significantly. Financial covenants like the debt service coverage ratio and the gearing ratio are applicable and they are further described in the 2012 annual report.

The company is exposed to LIBOR changes, as some of its debt has floating LIBOR rates.

The loan agreement for the CSV Bourbon Oceanteam 101 and CSV Southern Ocean, 50% of the LIBOR interest rate has been fixed. For the Lay Vessel



North Ocean 105 and for the FSV's, the interest rate is fixed. This protects the company from volatile interest rate fluctuations which can affect the Debt Service Coverage Ratio covenant. The new bond loan denominated in USD and the loan for the North Ocean 102 have a floating LIBOR. With the new debt maturities secured in 2012 and the forward interest curves, the company sees a satisfactory risk level.

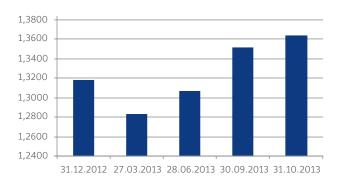
The objective of the company is to reduce the financial risk as much as possible. Current foreign currency exchange strategy does not include the use of financial instruments but is largely based on natural hedging where income streams and costs are matched for the various projects. This is, however, continuously being monitored by management and the Board of Directors. The Shipping segment is mainly exposed to USD while the Engineering segment is in EUR.

In the currency graphs the currency development between US dollar and Euro is presented. For the company it will reduce (increase) the equity with USD 0,3 million if the exchange rate moves from 1.35 to 1.25 (1.45).

### LIQUIDITY RISK

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure and plan so that the company will always have sufficient liquidity to meet its obligations. The refinancing transactions in 2012 significantly increased the liquidity buffer and reduced the liquidity risk for the company.

#### **USD / EUR**



### **INVESTMENTS**

- In the second quarter a new 4.000 Ton modular carousel system was ordered to fulfill a two years contract starting in 2014 with LS Cable Korea
- The company completed the 5 year dry docking and upgrade of Bourbon Oceanteam 101
- Oceanteam Shipping ASA continued its share buyback program and purchased 1.9 million treasury shares
- KCI 2.0, the next step, programme started

#### **TAX LOSSES**

Deferred tax assets will be utilized where possible and are significantly larger than the booked deferred tax asset of USD 6.0 million. The company aims to increase the booked deferred tax asset by securing new contracts and increasing the profit in the engineering segment. During 2013, Oceanteam Shipping secured some new contracts to this end.

### **EVENTS AFTER THE BALANCE SHEET DATE**

- Oceanteam Shipping ASA is involved in an ongoing court case against naval architect Sawicon AS for the infringement of the company's rights to the North Ocean 100 series. The verdict in favour of Sawicon AS was appealed by Oceanteam Shipping ASA. The company will continue to stand by its commitment to protect the company's intellectual property rights against infringement on behalf of itself and its shareholders.
- As of 8 October 2013 the board of directors has appointed Herman J. Goverse as Managing Direc-
- Oceanteam Equipment division, RentOcean, has been awarded a contract to supply Reef Subsea a SMD built HD 3M Plough and A-frame for longterm hire starting in Q2 2014.

### **GOING CONCERN**

In accordance with the Accounting Act § 3-3a Oceanteam Shipping confirms that the financial statements have been prepared under the assumption of going concern. This assumption is based on income forecasts for the years 2013 – 2015 and the Group's long-term strategic forecasts. The annual report for 2012 is available on www.oceanteam.no



CSV Southern Ocean, Malaysia

### **CONDENSED CONSOLIDATED STATEMENT OF** COMPREHENSIVE INCOME.

|                                 |       | Unaudited |          | Unaudited |          |
|---------------------------------|-------|-----------|----------|-----------|----------|
|                                 | Notes | Q3 2013   | Q3 2012  | Cum 2013  | Cum 2012 |
| Revenue                         |       | 14 848    | 17 441   | 45 443    | 48 229   |
| Total operating revenues        | 4     | 14 848    | 17 441   | 45 443    | 48 229   |
| Net income of associates        |       | 734       | 1 048    | 1 840     | 1 721    |
| Operating costs                 |       | (4 514)   | (5 902)  | (14 618)  | (17 473) |
| General & administration        |       | (3 914)   | (3 192)  | (12 258)  | (9 680)  |
| Depreciation                    | 2     | (3 315)   | (3 627)  | (10 046)  | (10 645) |
| Write off assets                |       |           |          | (57)      | (16)     |
| Total operating expenses        |       | (11 743)  | (12 721) | (36 979)  | (37 814) |
|                                 |       |           |          |           |          |
| Operating profit (loss)         |       | 3 840     | 5 768    | 10 305    | 12 136   |
| Financial income                |       | 12        | 70       | 74        | 403      |
| Financial costs                 | 5     | (4 162)   | (4 573)  | (12 310)  | (12 126) |
| Foreign exchange results (loss) | 3     | (264)     | (270)    | 342       | (422)    |
| Net finance                     |       | (4 414)   | (4 773)  | (11 894)  | (12 145) |
|                                 |       |           |          |           |          |
| Ordinary profit (loss) before   |       | (574)     | 995      | (1 589)   | (9)      |
| taxes                           |       |           |          |           |          |
| Income tax                      | 6     | 1 457     | (182)    | 1 569     | (252)    |
| Net result                      |       | 884       | 813      | (19)      | (261)    |

| COMPENSES COMPOUNTED STATEMENT                            |   | Unaudited  |            | Unaudited  |            |
|---|---|------------|------------|------------|------------|
| CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  |   | O3 2013    | O3 2012    | Cum 2013   | Cum 2012   |
| Total net result  |   | 884        | 813        | (19)       | (261)      |
| Changes in revaluation model                              | 2 | (450)      | 962        | (3 330)    | 6 991      |
| Other comprehensive income                                | _ | (150)      | (3 834)    | (3 330)    | (40)       |
| Translation differences                                   |   |            | (880)      | (21)       | (1 560)    |
| Total comprehensive income for the year                   |   | 433        | (2 939)    | (3 370)    | 5 130      |
|   |   |            |            |            |            |
|   |   |            |            |            |            |
| Profit (loss) attributable to:                            |   |            |            |            |            |
| Owners of the company                                     |   | 852        | 588        | (440)      | (389)      |
| Non controlling interests                                 |   | 32         | 225        | 421        | 127        |
| Profit (loss)   |   | 884        | 813        | (19)       | (261)      |
|   |   |            |            |            |            |
| Total comprehensive income attributable to:               |   |            | ,          | ,          |            |
| Owners of the company                                     |   | 401        | (3 120)    | (3 791)    | 5 002      |
| Non controlling interests                                 |   | 32         | 181        | 421        | 127        |
| Total comprehensive income for the year                   |   | 433        | (2 939)    | (3 370)    | 5 130      |
| Earnings per share (in USD)                               |   |            |            |            |            |
| Basic earnings per share (in USD)                         |   | 0,03       | 0,03       | (0,00)     | (0,01)     |
| Diluted earnings per share (in USD)                       |   | 0,02       | 0,02       | (0,00)     | (0,01)     |
|   |   | -,         | 0,0=       | (-//       | (-,-)      |
| Earnings per share - continuing operations                |   |            |            |            |            |
| Basic earnings per share (in USD)                         |   | 0,03       | 0,03       | (0,00)     | (0,01)     |
| Diluted earnings per share including warrants II (in USD) |   | 0,02       | 0,02       | (0,00)     | (0,01)     |
| Number of shares in the period                            |   | 29 593 259 | 29 593 259 | 29 593 259 | 29 593 259 |

### CONDENSED CONSOLIDATED FINANCIAL STATEMENT **OF FINANCIAL POSITION**

|  |       | Unaudited  |            |
|--|-------|------------|------------|
|  | Notes | 30.09.2013 | 31.12.2012 |
| Assets   |       |            |            |
| Deferred tax assets                            | 6     | 6 000      | 3 831      |
| Customer relations and other intangible assets |       | 693        | 1 688      |
| Goodwill                                       |       | 12 987     | 12 987     |
| Intangible assets                              | 3     | 19 680     | 18 506     |
| Investment in associates                       |       | 17 584     | 14 071     |
| Vessels and equipment                          |       | 215 877    | 219 010    |
| Tangible assets                                | 2     | 233 461    | 233 081    |
| Total non current assets                       |       | 253 140    | 251 587    |
| Trade receivables                              |       | 5 499      | 7 658      |
| Other receivables                              |       | 7 414      | 7 321      |
| Receivables                                    |       | 12 914     | 14 979     |
| Cash and cash equivalents                      |       | 25 655     | 34 846     |
| Current assets                                 |       | 38 568     | 49 825     |
| Total assets                                   |       | 291 707    | 301 412    |

|                               |   | 30.09.2013 | 31.12.2012 |
|-------------------------------|---|------------|------------|
| Equity and liabilities        |   |            |            |
| Share capital                 |   | 2 595      | 2 595      |
| Treasury shares               |   | (257)      | (87)       |
| Retained earnings             |   | 11 738     | 13 375     |
| Revaluation reserve           | 2 | 92 855     | 96 185     |
| Total equity                  |   | 106 931    | 112 068    |
|                               |   |            |            |
| Loans and borrowings          |   | 163 906    | 171 894    |
| Total non current liabilities | 5 | 163 906    | 171 894    |
| First year installments       | 5 | 10 740     | 11 427     |
| Trade payables                |   | 7 090      | 5 326      |
| Tax payable                   |   | 73         | 53         |
| Other current liabilities     |   | 2 966      | 644        |
| Total current liabilities     |   | 20 869     | 17 450     |
| Total liabilities             |   | 184 775    | 189 344    |
| Total equity and liabilities  |   | 291 707    | 301 412    |

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|   |       | Unaudited |          |
|---|-------|-----------|----------|
|   | Notes | Cum 2013  | 2012     |
| Equity at period opening balance                    |       |           |          |
| (Number of shares: 29,593,259)                      |       | 112 068   | 112 958  |
| Profit after taxes majority                         |       | (440)     | (11 954) |
| Profit after taxes minority                         |       | 421       | 537      |
| Revaluation of assets                               |       | (3 330)   | 8 596    |
| Tax on revaluation reserve                          |       |           | 4 342    |
| Translation differences                             |       | (21)      | (4 328)  |
| Other comprehensive income                          |       |           |          |
| Decrease in non- controlling interests              |       | (295)     |          |
| Share issue   |       |           |          |
| Equity issue  |       |           | 2 608    |
| Purchase of own shares                              |       | (1 472)   | (691)    |
| Equity at period end (Number of shares: 29,593,259) |       | 106 931   | 112 068  |

| capital shares premium reserve equity equity reserve interests equity at 31 December 2012 2 595 (87) 1 304 (1 008) 9 052 8 044 96 185 4 027 112 (2 1 )  Profit and loss Coverage of previous losses Decrease in non-controlling interests Other comprehensive income Changes in revaluation model Translation differences  Capital shares premium reserve equity equity reserve interests equation reserve interests (440) (440) 421  (295) (295) (201) (210)  | Condensed consolidated stat  | ement o | of change | es in equit | У       |         |         |           |             |                 |
|--|------------------------------|---------|-----------|-------------|---------|---------|---------|-----------|-------------|-----------------|
| Profit and loss Coverage of previous losses Decrease in non-controlling interests  Other comprehensive income Changes in revaluation model Translation differences  Contributions by and distributions to owners  (440) (440) (440) (240) (240) (295) (270) (270) (295) (270) (270) (295) (270) (270) (295) (270) (270) (295) (270) (270) (295) (270) (270) (295) (270) (270) (295) (270) (270) (270) (295) (270) (270) (270) (295) (270) (270) (270) (295) (270) (270) (270) (270) (295) (270) (270) (270) (270) (270) (295) (270) (270) (270) (270) (270) (270)  |                              |         |           |             | lation  |         | other   | valuation | controlling | Total<br>equity |
| Coverage of previous losses  Decrease in non-controlling (295) (29 | Equity at 31 December 2012   | 2 595   | (87)      | 1 304       | (1 008) | 9 052   | 8 044   | 96 185    | 4 027       | 112 068         |
| Decrease in non-controlling interests  Other comprehensive income  Changes in revaluation model (3 330) (3 3 3   |                              |         |           |             |         | (440)   | (440)   |           | 421         | (19)            |
| Changes in revaluation model Translation differences (21) (21)  Total comprehensive income (21) (440) (461) (3 330) 126 (3 6)  Contributions by and distributions to owners  | Decrease in non-controlling  |         |           |             |         |         |         |           | (295)       | (295)           |
| Changes in revaluation model Translation differences (21) (21)  Total comprehensive income (21) (440) (461) (3 330)  Contributions by and distributions to owners  | Other comprehensive          |         |           |             |         |         |         |           |             |                 |
| Translation differences (21) (21)  Total comprehensive income (21) (440) (461) (3 330) 126 (3 6)  Contributions by and distributions to owners   | income                       |         |           |             |         |         |         |           |             |                 |
| Total comprehensive income (21) (440) (461) (3 330) 126 (3 6)  Contributions by and distributions to owners  | Changes in revaluation model |         |           |             |         |         |         | (3 330)   |             | (3 330)         |
| Contributions by and distributions to owners   | Translation differences      |         |           |             | (21)    |         | (21)    |           |             | (21)            |
| distributions to owners  | Total comprehensive income   |         |           |             | (21)    | (440)   | (461)   | (3 330)   | 126         | (3 665)         |
| Issue of ordinary shares   | -                            |         |           |             |         |         |         |           |             |                 |
|  | Issue of ordinary shares     |         |           |             |         |         |         |           |             |                 |
| Change in treasury shares (170) (1 305) (1 305)  | Change in treasury shares    |         | (170)     |             |         | (1 305) | (1 305) |           |             | (1 472)         |
| Equity per 30 September 2013 2 595 (257) 1 304 (1 029) 7 307 6 279 92 855 4 153 106  | Equity per 30 September 2013 | 2 595   | (257)     | 1 304       | (1 029) | 7 307   | 6 279   | 92 855    | 4 153       | 106 931         |

| Condensed consolidated stat  | ement         | of chang           | es in equi       | ty                          |              |                          |                             |                                   |                 |
|------------------------------|---------------|--------------------|------------------|-----------------------------|--------------|--------------------------|-----------------------------|-----------------------------------|-----------------|
|                              | Share capital | Treasury<br>shares | Share<br>premium | Trans-<br>lation<br>reserve | Other equity | Total<br>other<br>equity | Re-<br>valuation<br>reserve | Non con-<br>trolling<br>interests | Total<br>equity |
| Equity at 31 December 2011   | 1 291         |                    |                  | 2 745                       | 21 610       | 24 355                   | 83 247                      | 4 065                             | 112 958         |
| Profit and loss              |               |                    |                  |                             | (11 954)     | (11 954)                 |                             | 537                               | (11 417)        |
| Coverage of previous losses  |               |                    |                  |                             |              |                          |                             |                                   |                 |
| Other comprehensive income   |               |                    |                  |                             |              |                          |                             |                                   |                 |
| Changes in revaluation model |               |                    |                  |                             |              |                          | 8 596                       |                                   | 8 596           |
| Tax on revaluation reserve   |               |                    |                  |                             |              |                          | 4 342                       |                                   | 4 342           |
| Translation differences      |               |                    |                  | (3 753)                     |              | (3 753)                  |                             | (575)                             | (4 328)         |
| Total comprehensive income   |               |                    |                  | (3 753)                     | (11 954)     | (15 707)                 | 12 938                      | (38)                              | (2 807)         |
| Contributions by and         |               |                    |                  |                             |              |                          |                             |                                   |                 |
| distributions to owners      |               |                    |                  |                             |              |                          |                             |                                   |                 |
| Issue of ordinary shares     | 1 304         |                    | 1 304            |                             |              |                          |                             |                                   | 2 608           |
| Change in treasury shares    |               | (87)               |                  |                             | (604)        | (604)                    |                             |                                   | (691)           |
| Equity per 31 December 2012  | 2 595         | (87)               | 1 304            | (1 008)                     | 9 052        | 8 044                    | 96 185                      | 4 027                             | 112 068         |

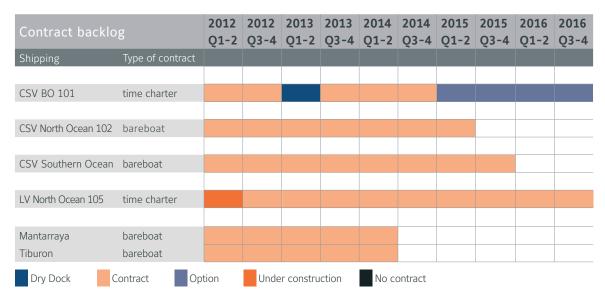


CSV North Ocean 102, lay system being installed, Indonesia

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW

| · ·  |       | Unaudited                       |                    |
|--|-------|---------------------------------|--------------------|
|  | Notes | Cum Q3 2013                     | Cum Q3 2012        |
| Ordinary profit (loss) before taxes  |       | (1 589)                         | (9)                |
| Depreciation and amortization of tangible assets   | 2     | 10 046                          | 10 645             |
| Tax paid   |       | (354)                           |                    |
| Write off assets   |       | 57                              | 16                 |
| Net income of associates   |       | (1 840)                         | (1 721)            |
| Change in trade receivables  |       | 2 159                           | 389                |
| Change in other receivables  |       | (93)                            | (3 114)            |
| Change in trade payables   |       | 1 764                           | (4 918)            |
| Change in other accruals   |       | 2 342                           | 1 891              |
| Net cash flow from operating activities  |       | 12 491                          | 3 179              |
| Net cash flow from investing activities  Net cash flow from investing activities  Issuing/ - repayment of debt |       | (10 881)<br>(10 881)<br>(9 034) | (3 666)<br>(3 666) |
| Net cash flow from financing activities  | 5     | (9 034)                         | 32 120             |
| increase now from managed activities   |       | (5 05 1)                        | 32 220             |
| Purchase of own shares   |       | (1 472)                         | (691)              |
| Net cash flow from share issue   |       | (1 472)                         | (691)              |
|  |       |                                 |                    |
| Effect of changes to exchange rates on cash and cash equivalents   |       | (296)                           | (5 891)            |
| Net change in cash and equivalents   |       | (9 191)                         | 25 058             |
| Cash and equivalents at start of period  |       | 34 846                          | 11 638             |
| Cash and equivalents at end of period  |       | 25 655                          | 36 696             |

<sup>\*</sup> restricted cash is USD 4.0 million



### SELECTED EXPLANATORY NOTES

Oceanteam Shipping is an offshore shipping company. Oceanteam's business is the owning, chartering and managing of Deep-water Offshore Constructive Service and Pipe Lay Vessels, Design Engineering and Equipment Rental Services.

### **NOTE 1 - FINANCIAL STATEMENTS**

The condensed set of Financial Statements for Q3 2013 has been prepared in accordance with IAS 34 Interim Financial Statements and it has been prepared in accordance with the same accounting principles as the Financial Statements for 2012, unless otherwise is stated.

#### SELECTED ACCOUNTING PRINCIPLES

The accounting policies applied are consistent with those of the Annual Financial Statements for the year ended 31 December 2012.

IFRSs effective for Interim Financial Statements that are produced for periods beginning on or after 1 January 2013

#### IFRS 7 Financial Instruments - Disclosure

These amendments require an entity to disclose information about rights to set-off and related arrangements (e.g., collateral agreements). The disclosures would provide users with information that is useful in evaluating the effect of netting arrangements on an entity's financial position. The new disclosures are required for all recognised financial instruments that are set off in accordance with IAS 32 Financial Instruments: Presentation. The disclosures also apply to recognised financial instruments that are subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are set off in accordance with IAS 32

Assessments have been done and the Group finds no material impacts for O3 2013.

### IFRS 13 Fair Value Measurement

IFRS 13 establishes a single source of guidance under IFRS for all fair value measurements. IFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under IFRS when fair value is required or permitted. IFRS 13 becomes effective for annual periods beginning on or after 1st January 2013.

Assessments have been done and the Group finds no material impacts for Q3 2013.

### **NOTE 2 - TANGIBLE ASSETS**

#### **GROUP Figures in USD '000**

| 02.2042                                    | Participation | Construction and Support | Fast Support<br>Vessels,<br>Machinery | Total    |
|--|---------------|--------------------------|---------------------------------------|----------|
| Q3 2013                                    | in LV 105     | Vessels (CSV)            | & other                               | Total    |
| Historical Cost 30 June 13                 | 7 868         | 159 041                  | 40 877                                | 207 786  |
| Additions                                  | 3 075         | 891                      | 2 353                                 | 6 319    |
| Disposals                                  |               |                          |                                       |          |
| Historical Cost 30 September 2013          | 10 943        | 159 932                  | 43 230                                | 214 105  |
| Accumulated depreciation 30 June 2013      |               | (27 638)                 | (17 116)                              | (44 754) |
| Depreciation                               |               | (1 706)                  | (727)                                 | (2 432)  |
| Disposals depreciation                     |               |                          |                                       |          |
| Accumulated depreciation 30 September 2013 |               | (29 344)                 | (17 842)                              | (47 185) |
| Accumulated impairments 30 June 2013       |               |                          | (8 553)                               | (8 553)  |
| Impairments/reversals                      |               |                          |                                       |          |
| Accumulated impairments 30 September 2013  |               |                          | (8 553)                               | (8 553)  |
| Historical Cost 30 September 2013          | 10 943        | 130 588                  | 16 836                                | 158 366  |
|  |               |                          |                                       |          |
| Revaluation reserve 30 June 2013           | 5 912         | 86 124                   |                                       | 92 036   |
| Change in revaluation                      | 946           | (1 396)                  |                                       | (450)    |
| Revaluation reserve 30 September 2013      | 6 858         | 84 728                   |                                       | 91 586   |
|  |               |                          |                                       |          |
| Accumulated depreciation 30 June 2013      | (145)         | (15 831)                 |                                       | (15 976) |
| Depreciation premium values                | (72)          | (446)                    |                                       | (518)    |
| Revaluation reserve 30 September 2013      | 6 641         | 68 452                   |                                       | 75 093   |
| ·  |               |                          |                                       |          |
| Carrying amount 30 September 2013          | 17 584        | 199 040                  | 16 836                                | 233 461  |
| Depreciation rates                         |               | 5-25 years               | 3-15 years                            |          |
| Depreciation rates  Depreciation method    | none          | linear                   | linear                                |          |
| Depreciation method                        | none          | iiileal                  | iiiledi                               |          |

When internal resources are used to engineer and construct a fixed asset, the relevant costs are added to the historical cost. All construction financing costs are capitalized. The Construction Support Vessels (CSV's), the Lay Vessel (LV) and the Fast Support Vessels (FSV's) are financed and held for security, see note 5 loans and borrowings.

### The assumptions in the revaluation model are the following:

- The model for the calculation of the revaluation has been developed in cooperation with external experts and has the following features:
- Oceanteam Shipping ASA updates the model quarterly
- Two external valuations from independent brokers where the Construction Support Vessel (CSV) and Lay Vessel (LV) is traded between a willing buyer and a willing seller in an active market
  - the Brokers' opinions of recent newbuilding quotes of similar tonnage
  - the Brokers are evaluating the replacement costs of comparable vessels
  - the Brokers are evaluating if any recent sales of comparable vessels in the market

The three assumptions stated above form the Brokers' joint opinion of the fair market value of any asset in the prevailing market between a willing seller and a willing buyer, charter free. The Brokers' valuations are done quarterly at the end of the quarter.

In the market for CSV / Lay Vessels there are few transactions of similar tonnage and charter rates often are adjusted to specific projects. The valuation is mostly based on Brokers' opinion of recent newbuilding quotes of similar tonnage and equipment.

In general the Brokers state that they cannot give any assurance that the valuation can be sustained or realizable in any actual transactions. The vessels are also valued individually. If any or all of them were placed on the market at the same time, no assurance can be given that the amount realized would be equal to the total of the individual valuations.

- · The average of two brokers' valuations on a charter free CSV / Lay Vessel with prompt delivery
- The estimated economical lifetime is 25 years from delivery of the vessel
- The calculated cash flow from the time charter on the revaluated CSV / Lay Vessel is being compared with the estimated brokers charter
- · The premium values of the vessels are depreciated linearly over the useful life of the assets
- The cash flow from the charter is discounted with a WACC. The calculation of the WACC has the following assumptions:
  - 10 year state USD
  - a 40/60 ratio of equity / debt
- When Oceanteam Shipping has a signed building contract, financing is secured, construction costs and fair value can be measured reliably. Oceanteam Shipping is applying the revaluation model for the CSV / Lay Vessels. The accounting impact when applying the revaluation model is that the CSV / Lay Vessel are measured at fair value in the balance sheet. The lines on the balance sheet "Vessels and equipment" on the asset side under tangible assets and the line "Revaluation reserve" are affected by the revaluation method. The historical costs for the CSV / Lay Vessels are shown in the table above for tangible assets under the column "Construction and Support Vessels" and also the revaluation surplus under the line revaluation reserve in the table
- Per balance sheet date the CSV 101, CSV 102, CSV 104 and LV 105 were revaluated
- The option prices for the CSV North Ocean 102 and LV North Ocean 105 are included in the cash flow connected to the vessel and the option can be called in Q4 2014 and Q2 2017. When the relevant option period commences, McDermott will have 60 days to call the option. If the option is not exercised within the option period, the call option will go to Oceanteam Shipping. The call option price for the CSV 102 is USD 120 million at the initial transaction date 19th December 2009 depreciated over 20 years with adjustments for the working capital. The call option price for vessel LV 105 is USD 95.9 million at the initial transaction date 20th April 2012 depreciated over 20 years with adjustments for the working capital (excluding inventories and spares). The initial value of the JRM Equipment is USD 22.1 million

According to IAS 39 this is a financial liability for Oceanteam Shipping to be recognized in the financial statements. When there is uncertainty related to such liabilities, the liability must be estimated. The option value for the CSV North Ocean 102 is included in the cash flow connected to the vessel, based on the management's best estimate.

### Investment in 4.000 Ton modular carousel system:

In Q2 2013 Oceanteam Shipping was awarded a contract to supply LS Cable Korea a certified 4.000 Ton modular carousel system, a 10 Ton tensioner and accompanying equipment. The building is progressing well and planned delivery is within Q4 2013.

### **NOTE 3 - INTANGIBLE ASSETS**

**GROUP Figures in USD '000** 

|   |          | Customer  | Deferred |       | Intangible |
|---|----------|-----------|----------|-------|------------|
| Q3 2013                                   | Goodwill | relations | tax      | Other | assets     |
| Historical cost 30 June 2013              | 12 987   | 4 400     | 4 500    | 680   | 22 567     |
| Additions                                 |          |           | 1 500    | 14    | 1 514      |
| Disposals                                 |          |           |          |       |            |
| Historical cost 30 September 2013         | 12 987   | 4 400     | 6 000    | 694   | 24 081     |
| Accumulated amortisation 30 June 2013     |          | (4 020)   |          |       | (4 020)    |
| Amortisation                              |          | (380)     |          |       | (380)      |
| Amortisation 30 September 2013            |          | (4 400)   |          |       | (4 400)    |
| Accumulated impairments 30 June 2013      |          |           |          |       |            |
| Impairments/reversals                     |          |           |          |       |            |
| Accumulated impairments 30 September 2013 |          |           |          |       |            |
| Book value 30 September 2013              | 12 987   | 0         | 6 000    | 694   | 19 680     |

### **NOTE 4 - SEGMENT INFORMATION**

The Group has two segments, shipping and engineering, which are the Group's strategic divisions. The strategic divisions offer different products and services, and are managed separately as they require different technology and marketing strategies. For each of the strategic divisions, the Group's CEO (the chief operating decision maker) reviews internal management reports on a monthly basis.

### **NOTE 5 - LOANS AND BORROWINGS**

#### **GROUP Figures in USD '000**

The table below analyses the Group's financial liabilities and net-settled derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet to the contractual maturity date. The amounts disclosed in the table are the contractual cash flows including interests representing nominal value at payment date.

|                                      | 0 to<br>1 year | 1 to<br>2 years | 2 to<br>5 years | over<br>5 years | Total   |
|--------------------------------------|----------------|-----------------|-----------------|-----------------|---------|
| At 30 September 2013                 |                |                 |                 |                 |         |
| Bank/ bond borrowings incl. interest | 25 289         | 67 090          | 123 687         |                 | 216 066 |
| Other current liabilities            | 10 129         |                 |                 |                 | 10 129  |
| Total liabilities                    | 35 418         | 67 090          | 123 687         |                 | 226 196 |
| At 30 June 2013                      |                |                 |                 |                 |         |
| Bank/ bond borrowings incl. interest | 25 743         | 69 406          | 128 592         |                 | 223 741 |
| Other current liabilities            | 5 488          |                 |                 |                 | 5 488   |
| Total liabilities                    | 31 231         | 69 406          | 128 592         |                 | 229 229 |

|   |         | True rate of    | 30 September | 30 June |
|---|---------|-----------------|--------------|---------|
| Loans/ Currency of Ioan                   |         | interest        | 2013         | 2013    |
| CSV 101 (USD)                             | Secured | LIBOR + margin* | 29 700       | 30 525  |
| CSV 102 (USD)                             | Secured | LIBOR + margin  | 16 434       | 17 181  |
| CSV 104 (USD)                             | Secured | LIBOR + margin* | 37 555       | 38 694  |
| Two FSV's (USD)                           | Secured | LIBOR + margin  | 402          | 697     |
| Bond Ioan (USD)                           |         | LIBOR + margin  | 90 555       | 90 436  |
| Total long-term debt                      |         |                 | 174 646      | 177 533 |
| 1 <sup>st</sup> year principal repayments |         |                 | 10 740       | 11 559  |
| Total long-term debt                      |         |                 | 163 906      | 165 973 |

<sup>\* 50%</sup> of the LIBOR interest rate is fixed

The CSV vessels and the FSV vessels are collateral for the loans. Latest valuations conclude that real values of the secured CSV vessels and the two FSV boats are significantly higher than the loan amount per 30th September 2013.

Borrowing costs are considered to be the difference between fair value and nominal value for the secured loans for the vessels.

### LIQUIDITY RISK, FINANCIAL RISK AND MARKET RISK

The Board of Directors has an overall responsibility for the establishment and oversight of the Group's risk management framework. The Board has established the Management Committee, which is responsible for developing and monitoring the Group's risk management policies.

### Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure and plan so that the company will always have sufficient liquidity to meet its obligations. The refinancing transactions in 2012 has significantly increased the liquidity buffer and reduced the liquidity risk for the company. The negative verdict in the Sawicon case resulted in decreasing the company's liquidity for second quarter.

The Group uses project-based costing to price its services, which assists in monitoring cash flow requirements. Typically the Group ensures that it has sufficient cash on demand to meet expected operational expenses for a period of 60 days, including the servicing of financial obligations. This policy is seen as sufficient to ensure that the Group is able to manage the potential liquidity impact of circumstances that can reasonably be predicted, such as delays in the execution of projects. Such delays can either be caused by Oceanteam Shipping or the client involved in the contract in question.

Per Q3 2013 the Group has overdraft facilities of EUR 500.000 in addition to the cash balance of USD 25.7 million.

### Currency risk

The Group is exposed to currency fluctuations on sales, purchases, cash deposits and borrowings that are denominated in a currency other than the respective functional currencies of Group entities, primarily the US Dollar (USD), but also Euro (EUR) and Norwegian Kroner (NOK).

The major currency risk for the Group was until mid Q4 2012 the nominal bond loan of NOK 400 million and the call premium and the timing of the refinancing of the bond loan. In Q4 2012 Oceanteam Shipping ASA completed a USD 92.5 million issue where the net proceeds were used to refinance the current bond loan. After this refinancing process, the currency risk has decreased significantly. The total loan amount in USD is 90.5 million per 30 September 2013 and accrued call premium is USD 436.667. Incurred interest costs are from now on in USD for all loans. Provisions and other items are all in EUR, USD and GBP.

#### Financial risk

The company is exposed to financial risk in different areas. Financial risks include interest rate and currency fluctuations, investment and trading risks in general, borrowing and leverage and risk in connection with the vessels under construction / Spanish Tax Lease.

The company has sales revenues and liabilities in foreign currencies and is exposed to currency risks. This risk is particularly relevant for the revenue and liabilities in the USD and EUR

The company is exposed to changes in interest rates as much of its debt has floating rates.

The objective of the Company is to reduce the financial risk as much as possible. Current strategy does not include the use of financial instruments, but is largely based on natural hedging. Natural hedging means to have revenue and cost in the same currency for each project. This is, however, continuously being monitored by management and the Board of Directors.

The booked equity ratio is 36.7 percent.

#### Interest risk

The Group's interest rate risk arises from long-term borrowings. Borrowings issued at variable rates expose the group to fluctuation in interest, Oceanteam Shipping has quarterly fixed interest. The company has also the opportunity to use longer periods as for instance 6 or 9 months etc. Due to the previous uncertainties in the liquidity situation of the company, Oceanteam Shipping has used quarterly roll over.

#### Market risk

The company has invested 25% in the Lay Vessel North Ocean 105. The vessel was delivered 20th April 2012 and commenced a five year charter at delivery. This investment has risk connected to the charterer, complex offshore operations and risk connected to owners guarantees in case the project needs more funding. The company's equity contribution is USD 6.8 million, but the fair market value from two independent brokers indicate a significant premium value for the vessel.

### Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers. The free liquidity is placed in bank acounts with banks of acceptable credit quality. Oceanteam Shipping's clients are primarily large companies with high credit rating. The need for bank guarantee and pre-invoicing are considered on individual basis.

#### Operational risk

Operational risks include charters, service life and technical risk of vessels, the Group's limited operating history, risk for substantial responsibilities, the Group's ability to retain senior management and key personnel, risk for legal proceedings and contractual disputes, construction risk and employment risk for the vessels and equipment. Oceanteam Shipping ASA is involved in an on-going law suit against naval architect firm, Sawicon AS, for the infringement of Oceanteam's rights to the North Ocean Series under the Norwegian Marketing Act. Legal costs are recorded as they occur.

#### Contract back log:

- CSV 101: BP Angola until 28th February 2015 (+2 x 1 year option)
- CSV 102: changed from Time charter to Bareboat charter from 1 October 2012. McDermott firm until 1st August 2015 (+2 x 1 year option)
- CSV 104: Fugro TSMarine Australia until 31st December 2015
- LV 105: McDermott until 30th June 2017 (delivered April 2012)
- FSV Mantarraya: Inversiones until 30th June 2014
- FSV Tiburon: Inversiones until 30th June 2014
- · Engineering- & equipment: the level of secured work / tenders out are satisfactory for the season

### **NOTE 6 - TAX IN Q3 2013**

Taxes in the income statement are estimated on the basis of the average tax rates for each of the companies that constitute the Group. In companies that apply for the Norwegian Tonnage Tax system the tax rate is set at zero.

Oceanteam Shipping has one Construction Support Vessel which is under the normal tax regime in Norway where the nominal tax percentage is 28%. However, the Group has major tax losses to be carried forward due to losses on contracting business. Confirmation from the tax authorities of a deferred tax loss of NOK 1 017 million has been received in October 2013. The Group is analyzing how to utilize the nominal deferred losses of NOK 1 017 million or USD 169 million. The deferred losses for abroad operations are EUR 45 million.

The deferred tax balance of USD 6.0 million in the balance sheet includes deferred tax losses on operations in the Netherlands.

### **NOTE 7 - CONTINGENT LIABILITIES**

The company disputes a claim of EUR 350.000 from a creditor of a liquidated former UK entity. The company has provided a bank guarantee of the same amount as the claim. Final settlement is estimated to take place end 2014.

The company is disputing a claim from a former creditor of a liquidated former UK entity for hire of a tugboat. The case was rejected by the Bergen Court in January 2012 and is now back in Bergen Main Court and a decision of venue is expected end of 2013. The total claim is estimated to be EUR 600.000 and the risk is estimated to be significantly low by our legal advisors.

### **NOTE 8 - CONTINGENT ASSETS**

The company is pursuing a claim against 2009 Alpha Ventus project for unpaid remedial costs. A positive outcome is expected.

Oceanteam Shipping ASA has initiated a Court Case in Bergen on injunction and damages against Sawicon AS naval architect for infringement of OTS rights on the original North Ocean Series vessel design under the Marketing Practices Act section 28. The main case commenced in April 2013. Oceanteam Shipping ASA has received the judgement in part one of the case where the court has found in favour of Sawicon AS. The judgement only decides upon some of the claims that were brought forward by the parties. Important parts of the case have not yet been decided upon.

Oceanteam Shipping ASA has appealed the verdict based on a thorough analysis of the case together with its external advisors.

Legal costs are booked as they occur and periodized to relevant period.



Demobilisation of the Normand Flower and 1250T Carousel, Velsen Noord - The Netherlands

### **OCEANTEAM SHIPPING ASSETS**

### **VESSELS**

#### **CSV BOURBON OCEANTEAM 101**



Upon delivery in December 2007, this DP2 Construction Support Vessel has been operating as a field support vessel with BP Angola for the company's Greater Plutonium Field development (in Block 18 and 31). The first of the standard design North Ocean 100 series is jointly owned by Oceanteam Shipping and Bourbon Ofshore Norway. The ship is 125 meters at length with a 27 meter beam. Its excellent seafaring capabilities, one 150 tonnes and one 100 tonnes fully heave compensated cranes, moon pool, 2000m2 free deck space and 120 accommodation enables CSV Bourbon Oceanteam 101 to be utilised for field support, construction, installation and IRM support.

#### **CSV NORTH OCEAN 102**



This DP2 Construction Support Vessel was delivered in Q4 2008. The vessel has been working for ABB High Voltage AB since its delivery and been mobilised with a 7000 tonnes, 2 x 120 tonnes tensioners flexible product installation spread. CSV North Ocean 102 is equipped with one 100 ton heave compensated crane. The second of the standard design North Ocean 100 series has been converted in one of the largest flexible product installation vessel in the world suitable for both subsea power cables and umbilicals. The ship is 137 meter in length and has a 27 meter beam and can accommodate up to 199. The vessel is jointly owned by Oceanteam Shipping and McDermott. The vessel has secured a 5 year charter with McDermott and will be utilised world wide for cable and umbilical installation works.

### **CSV SOUTHERN OCEAN**



The vessel was delivered in Q4 2010 and immediately commenced its first project for Fugro-TSMarine Australia. This DP2 Construction Support / Flexible Product Installation vessel combines a moon pool, two large cranes (1 x 250tonnes and 1 x 110 tonnes, heave compensated), 2500m2 deck space, 120 accommodation and excellent seafaring capabilities, enabling her to be utilised for field support, construction, installation and IRM.

### **VESSELS**

### LAY VESSEL NORTH OCEAN 105



High-capacity, rigid-reeled vertical pipelay vessel, with 3000-ton payload reel capacity for subsea construction and installation, and deepwater moorings installation; which has been delivered the 20th April 2012. The vessel has started a 5 year charter contract at delivery.

### **FSV MANTARRAYA / FSV TIBURON**



These innovative Fast Support Vessels (FSV's) are operational. The vessels are capable of transporting 75 p.o.b. and cargo at a cruising speed of 25 knots with largely improved fuel efficiency compared to similar vessel available.



## OCEANTEAM SHIPPING

### OCEANTEAM SHIPPING ASA Corporate Headquarters

Tveitaråsveien 12 PO Box 463, Nesttun 5853 Bergen NORWAY

T +47 55 10 82 40 F +47 55 10 82 49 E info@oceanteam.no

WWW.OCEANTEAM.NO