



OCEANTEAM SHIPPING ASA

An Oslo Stock Exchange listed shipping company

Ticker: OTS

CEO: Haico Halbesma

CFO: Torbjørn Skulstad

Pareto Conference Oslo – 31th August 2011

- **Company Overview**
- **Market Outlook**
- **Financials**
- **Tax, Bonds & Loans**

Oceanteam Shipping ASA Company Overview

Creating value through:

- **Building and operating a fleet of large and advanced CSVs**
- **Providing complex offshore support & vessel solutions**
- **Integrating engineering know-how and a pool of special purpose support equipment with our fleet**

Key company milestones



OCEANTEAM SHIPPING

2005	2006	2007	2008	2009	2010	2011
<ul style="list-style-type: none"> - Founded with order of the CSV North Ocean 101 	<ul style="list-style-type: none"> - Listed Oslo Stock Exchange 	<ul style="list-style-type: none"> - Joint Venture with Bourbon Offshore Norway on CSV North Ocean 101 and 104 - Delivery CSV North Ocean 101 to BP Angola 	<ul style="list-style-type: none"> - Acquisition of KCI Engineering & Equipment pool 	<ul style="list-style-type: none"> - Start restructuring to exit Offshore Renewable Cable Installation Contracting - Sale of CSV North Ocean 103 as part of restructuring to Technip Norway - Delivery CSV North Ocean 102 and CSV North Ocean 103 	<ul style="list-style-type: none"> - Joint Venture with J Ray McDermott on new build lay vessel CSV North Ocean 105 - Options on CSV North Ocean 207, 208 and 209 secured - Restructuring successfully completed - Delivery CSV North Ocean 104 (renamed CSV Southern Ocean) 	<ul style="list-style-type: none"> - Fully refocused, company renamed Oceanteam Shipping ASA (ticker: OTS) - Start engineering on enhanced large CSV North Ocean 200 series - Q2 2011, Positive Financial and Operational Trend Continues

Uniquely flexible North Ocean CSV-series

- High-end deepwater offshore construction tonnage series
- Proven quality in the most demanding and advanced deepwater operations
- Vessel type orders to date: 6



- Building and operational economics
- Configuration flexibility: In-house engineering team provides complex and complete solutions
- New, enhanced design ready :

CSV North Ocean 200 Series



OCEANTEAM SHIPPING ASA

SHIPPING

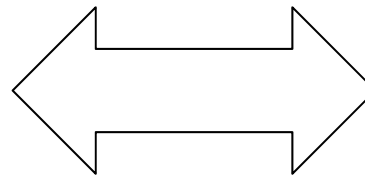
Ship Owning, Chartering and
Management

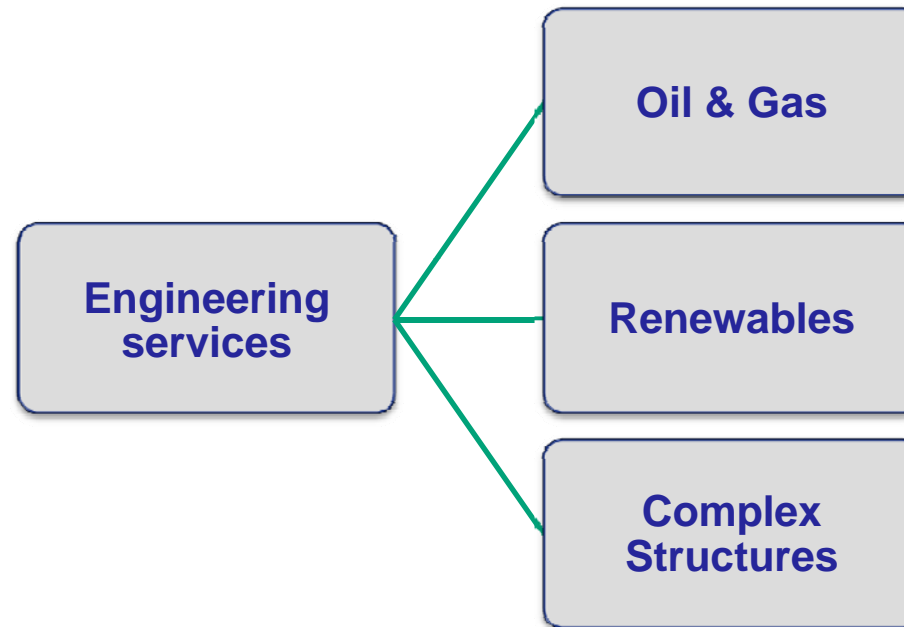
Revenue USD 9.7 mio
EBITDA USD 4.9 mio
EBITDA margin: 51%

ENGINEERING

Engineering Services & Design
Equipment Solutions

Revenue USD 7.1 mio
EBITDA USD 2.7 mio
EBITDA margin 27%

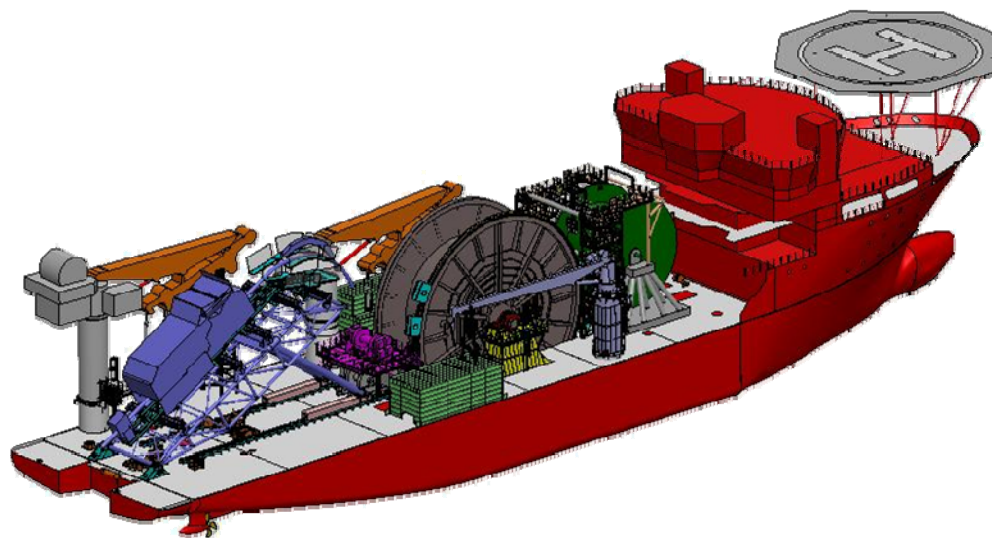




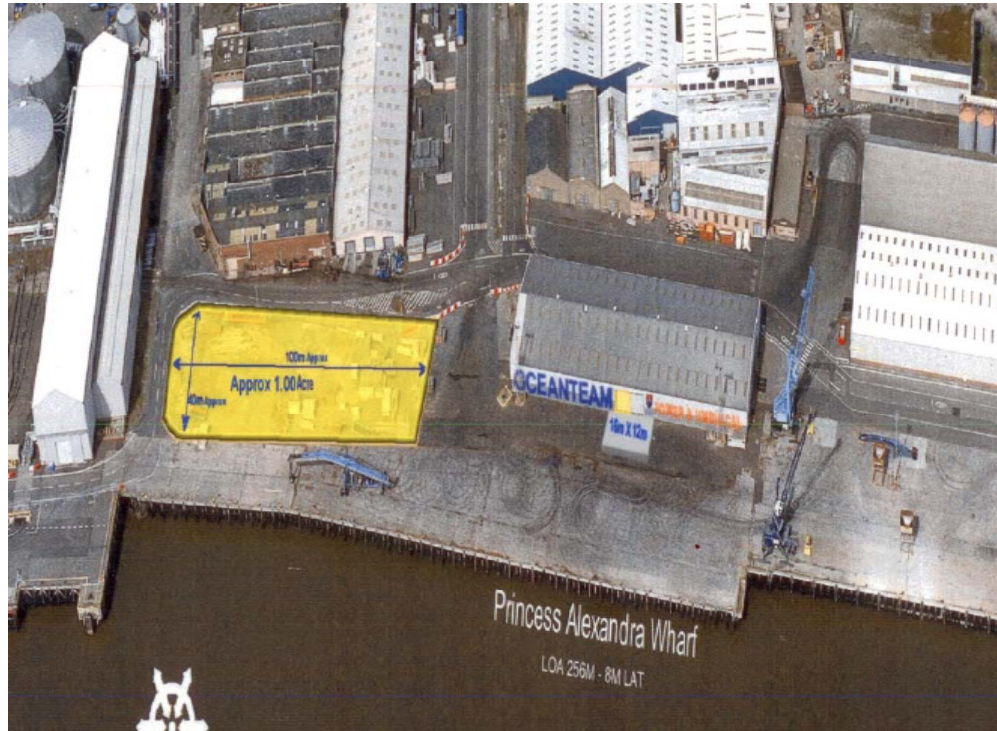
Areas of business:

- Integrated support of Oceanteam Shipping and Client Solutions
- Integrated support of Oceanteam Joint Ventures and new investments
- Third party client projects such as for Chevron, Shell, BP, TAQA etc.
- Integrated support of equipment pool and related services

**Inhouse Design & Engineering Capacity –
e.g. Technip Apache II based on CSV North Ocean 103**



Equipment & Renewables Offshore Base



Deepwater Offshore & Storage Base, Dundee, Scotland, UK

- High quality storage of equipment & cable
- Maintenance & repair services
- Mobilization base
- Fabrication

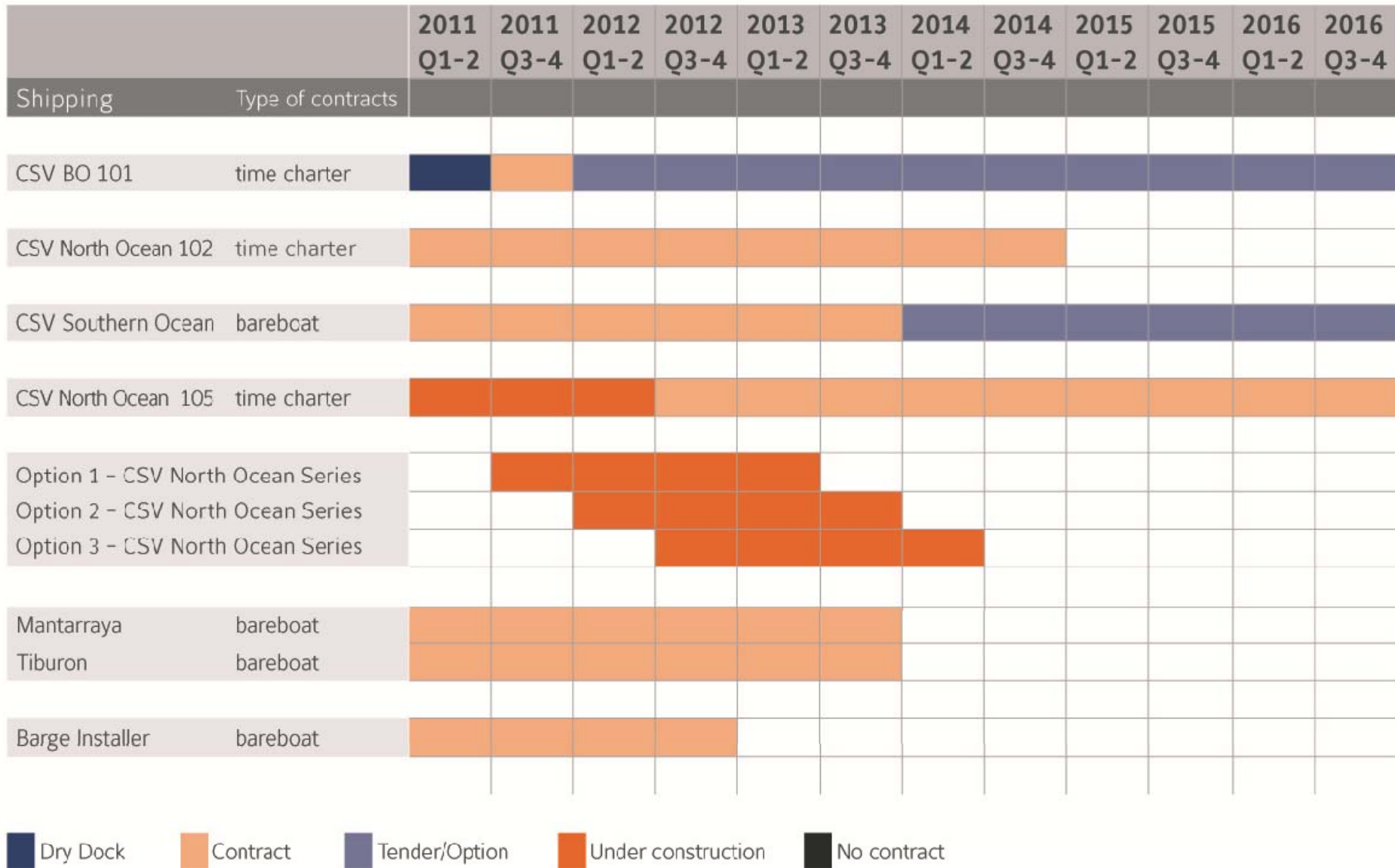


Our Fleet

<p>CSV Bourbon Oceanteam 101</p> <ul style="list-style-type: none"> •Built 2007 •LoA 127m •Beam 27 m •Dwt 7.000t •Deck 2000m2 •Cranes 150t + 100t 	<p>Ownership</p> <p>50 % Oceanteam Shipping ASA</p> <p>50 % Bourbon Offshore Norway AS</p> 	<p>Backlog</p> <p>Shell Brazil Lta upto 31/12/2010</p> <p>Time Charter, BP Angola BV 1/3/2011- 31/12/ 2011</p>  	<p>Certified</p> 
<p>CSV North Ocean 102</p> <ul style="list-style-type: none"> •Built 2009 •LoA 137m •Beam 27 m •Dwt 10.000t •Deck 2500m2 •Cranes 2 x 100t •Deck eq. 7000t flex lay system; •2 x 120t tensioners 	<p>Ownership</p> <p>50 % Oceanteam Shipping ASA</p> <p>50 % J Ray McDermott Norway AS</p> 	<p>Backlog</p> <p>Time Charter: Eastern Marine / J Ray McDermott Duration: 08/2010 – 08/2015</p> <p>+ purchase option</p> 	<p>Certified</p> 
<p>CSV Southern Ocean</p> <ul style="list-style-type: none"> •Built 2010 •LoA 137m •Beam 27 m •Dwt 10.000t •Deck 2500m2 •Cranes 250t + 110t 	<p>Ownership</p> <p>50 % Oceanteam Shipping ASA</p> <p>50 % Bourbon Offshore Norway AS</p> 	<p>Backlog</p> <p>Bareboat: Salt Subsea Ltd / TS Marine Australia Duration: 10/2010 – 31/12/ 2013</p> 	<p>Certified</p> 
<p>CSV North Ocean 105</p> <ul style="list-style-type: none"> •Delivery Q1 2012 •LoA 137m •Beam 27 m •Dwt 10.000t •Deck 2500m2 •Cranes 400t + 100t: VPS 	<p>Ownership</p> <p>25 % Oceanteam Shipping ASA</p> <p>75 % J Ray McDermott Norway AS (fully financed)</p> 	<p>Backlog</p> <p>Time Charter 5 years upon delivery + purchase option</p> 	<p>Certified</p> 
<p>FSV Mantaraya & FSV Tiburon</p> <ul style="list-style-type: none"> •Build 2006 •LoA 33m •Beam 8 m •Deck 150m2 •Speed 25 knots •Passengers 75 pob 	<p>Ownership</p> <p>100 % Oceanteam Shipping ASA</p> 	<p>Backlog</p> <p>Bareboat contract Venezuela Duration: 01/2011– 01/2014</p>	<p>Certified</p> 

Fleet list & charter status

CONTRACTS SCHEDULE



Our Market

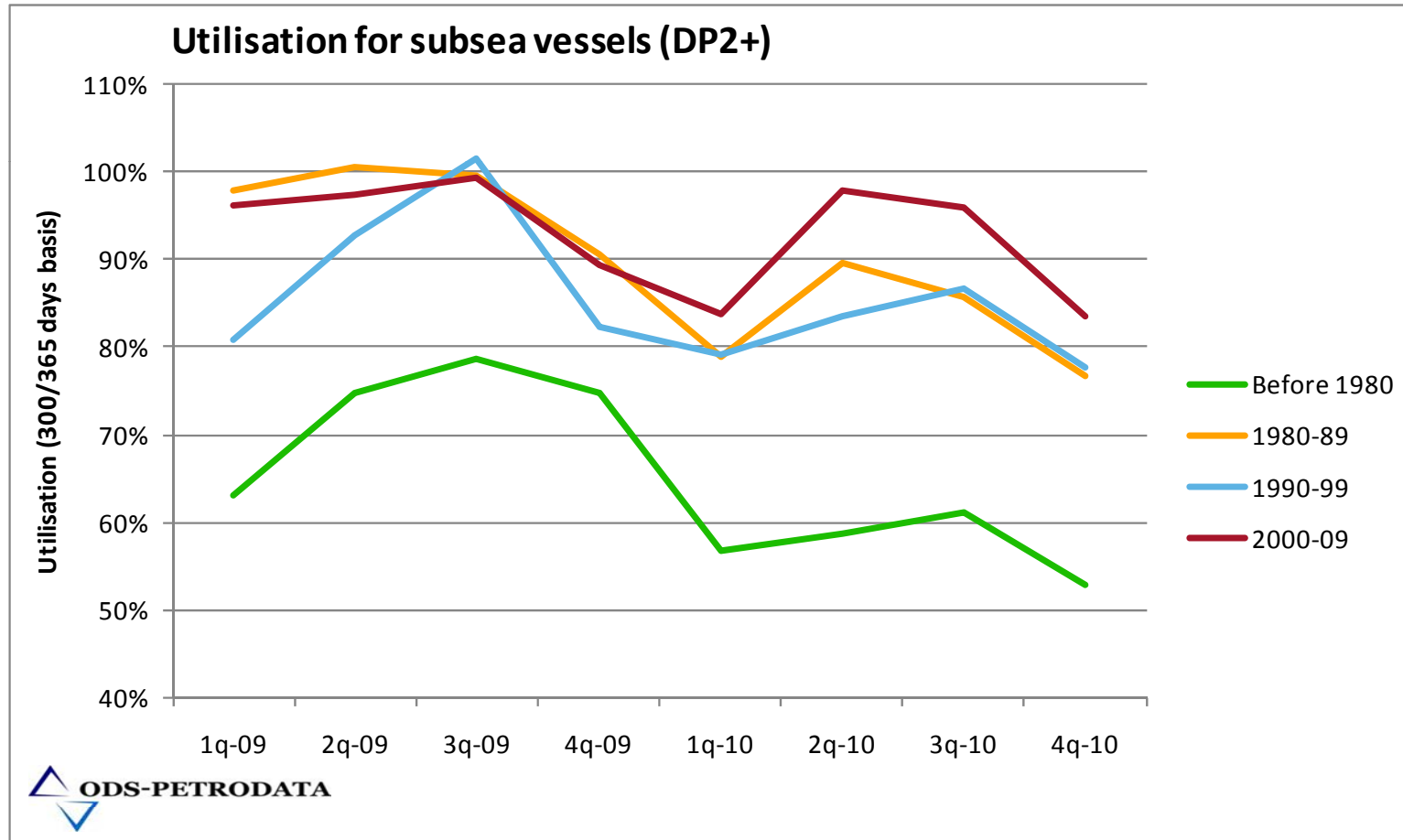
DP2 fleet by age

North Ocean Series qualified as H&D Reel Lay / Multiservice Vessel

No. of vessels	Year built						
Type	Before 1980	1980-89	1990-99	2000-09	2010	2011-13	Total
Lay Barge	8	3		9	2	13	35
Reel Lay Vessels	3	8	2	8	4	4	29
Multiservice vessels	1	1	5	10		1	18
Diving Support Vessels	8	34	5	23	15	7	92
ROV Support Vessels	8	7	21	90	20	40	186
Total	28	53	33	140	41	65	360

No. of vessels	Year												
Type	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Lay Barges	13	14	14	15	15	18	20	21	25	30	34	35	35
Reel lay vessels	15	15	16	16	18	21	22	22	26	28	29	29	29
Multiservice	5	6	9	11	12	14	16	17	19	19	19	19	18
Diving Support Vessels	46	48	48	49	53	58	66	73	88	92	92	92	92
ROV Support Vessels	61	64	67	83	96	101	117	134	159	178	184	185	186
Total	140	147	154	174	194	212	241	266	316	348	359	360	360
Fleet growth		5%	4%	13%	12%	9%	14%	11%	19%	10%	3%	0%	0%

Vessels built before 1980 are clearly less attractive

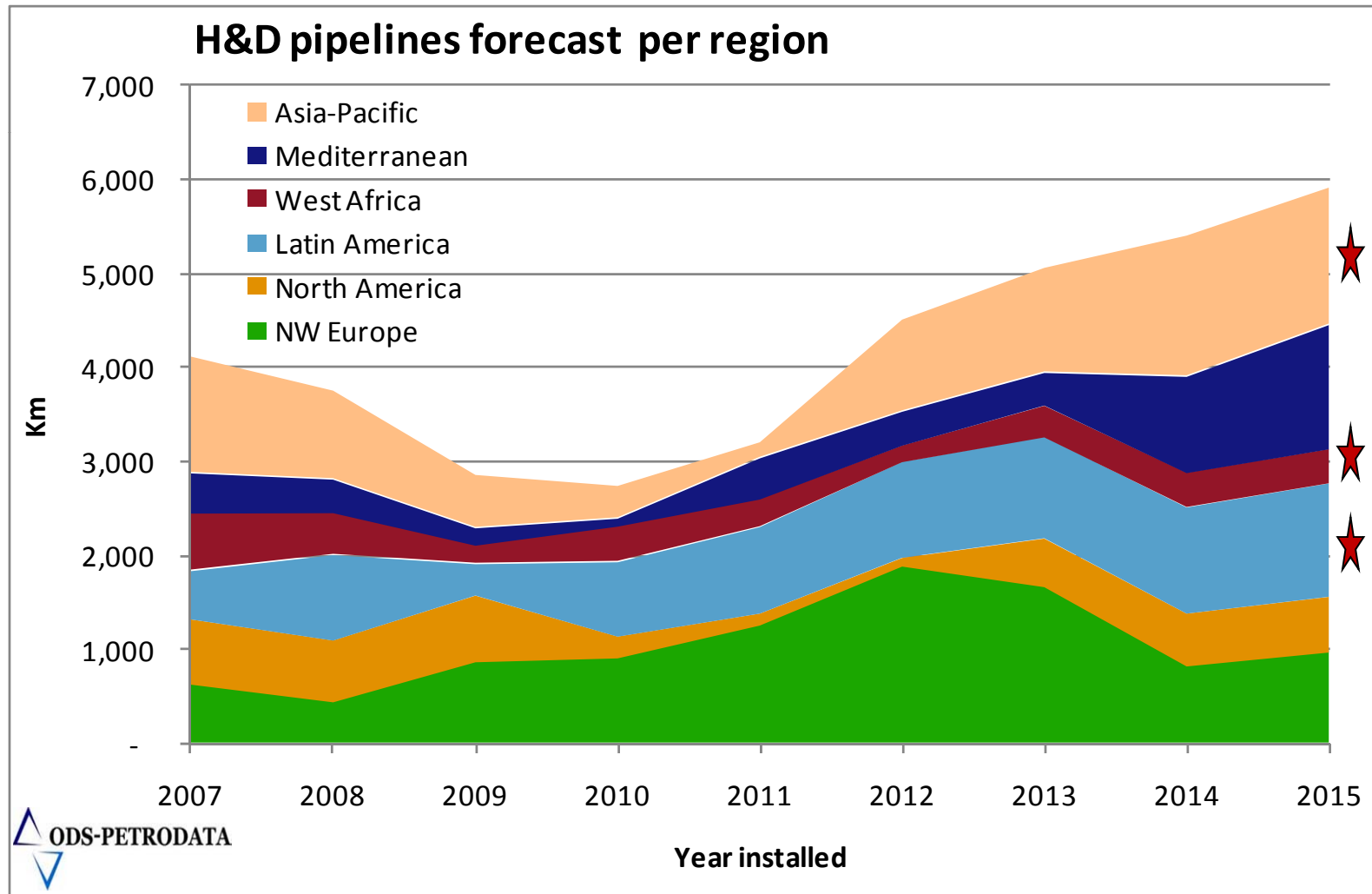


Utilisation for vessels built 1980-89 is surprisingly high:

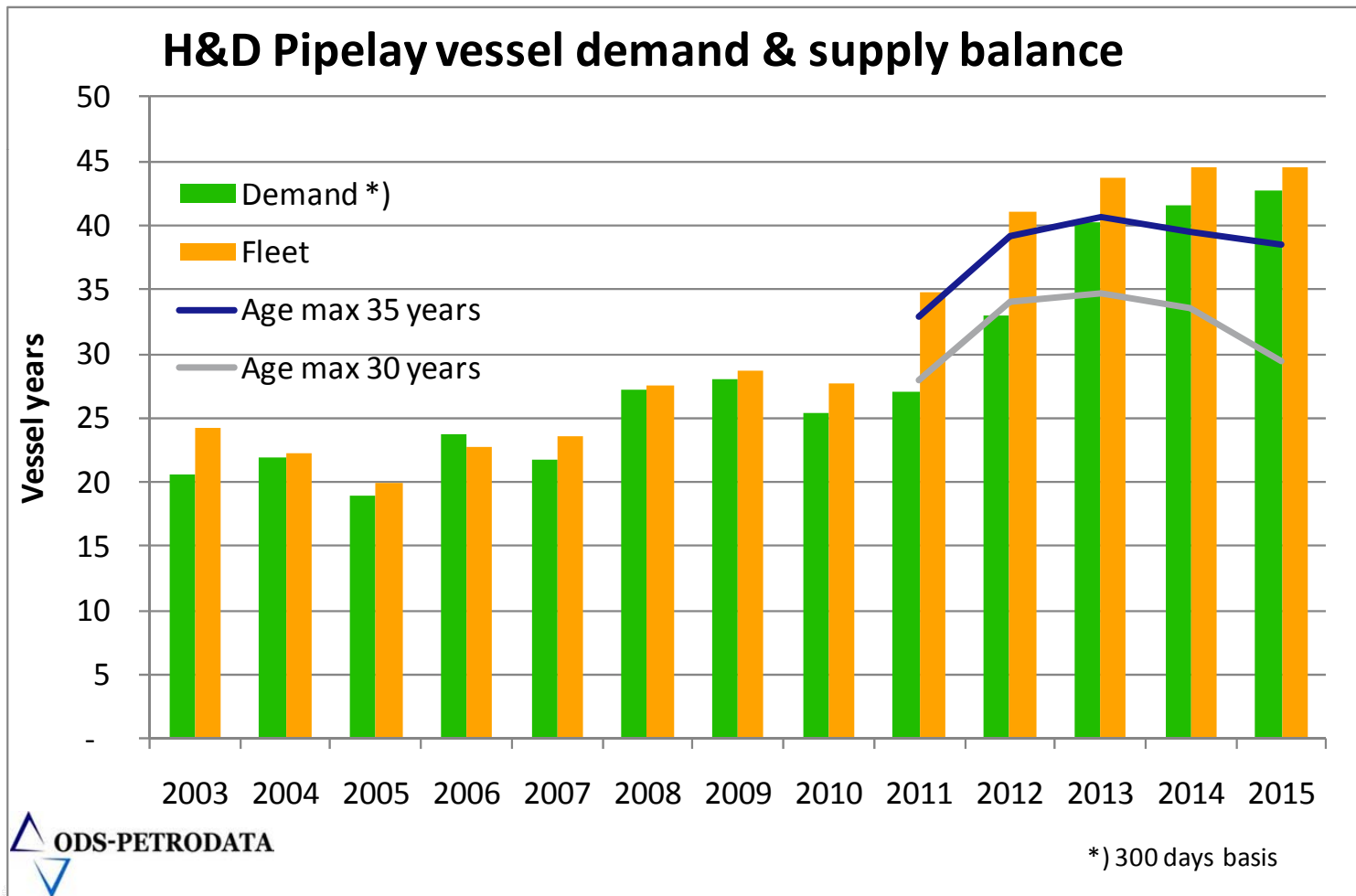
- Several are still core vessels for the main subsea contractors
- Some are on long-term contracts with national oil companies in S&B areas



Annual demand growth of about 15% expected to 2015



Overcapacity of attractive vessels disappearing from 2013



All overcapacity within the DP2+ pipelay market foreseen within the S&B segment

Financials



- **All large CSVs in full operations**
- **Improved demand for large CSVs**
- **Seasonal equipment utilization as anticipated**
- **FOREX fluctuations remain but EBITDA development in line with expectations**
- **Improved demand for engineering services**
 - Oil & Gas
 - Offshore Renewables
- **CSV Southern Ocean christened in Singapore**

- **EBITDA USD 6.7 million, up 52%**
- **Operating revenues USD 16.3 million, up 28 %**
- **Operating PROFIT USD 2.8 million**
- **FOREX effect negative USD 1.2 million**

	<u>Q2 2011</u>	<u>Q1 2011</u>
• EBITDA / Revenue % Shipping	51%	55%
• EBITDA / Revenue % Engineering	27%	7%

- **CSV North Ocean 105 hull successfully launched on August 12th**
 - **Vessel delivery expected early Q2 2012**
- **CSV North Ocean 200 series design completed and IPR's secured**
- **CSV North Ocean 200 series building options remain in force (3x)**

Key figures Q2 2011

USD 000



Figures in USD million	Q2 2011	Q1 2011
Total operating revenues	16,3	12,7
Operating costs	(6,6)	(5,6)
EBITDA	6,7	4,4

Segment information	SHIPPING		ENGINEERING		TOTAL Q2	TOTAL Q1
	Q2 2011	Q2 2010	Q2 2011	Q2 2010	2011	2011
Revenue	9 652	7 128	6 650	3 121	16 302	12 695
Inter segment revenue						
Operating costs	(3 020)	(4 012)	(3 548)	(467)	(6 568)	(5 611)
General & Administration	(1 737)	(464)	(1 322)	(1 348)	(3 060)	(2 640)
EBITDA	4 894	2 652	1 780	1 306	6 674	4 444
EBITDA percentage of	51 %	37 %	27 %	42 %	41 %	35 %

P&L report end Q2 2011

USD 000



Unaudited

Figures in USD '000	Q2 2011	Q2 2010	Cum 2011	Cum 2010
Total operating revenues	16 302	11 661	28 997	21 600
Operating costs	(6 568)	(5 399)	(12 180)	(10 475)
General & administration	(3 060)	(2 168)	(5 701)	(3 848)
Depreciation	(3 864)	(2 666)	(7 820)	(5 522)
Write off assets			2 098	
Total operating expenses	(13 491)	(10 234)	(23 603)	(19 846)
Operating profit (loss)	2 810	1 427	5 395	1 754
Net finance	(4 039)	(5 214)	(8 766)	(7 747)
Ordinary profit (loss) before taxes	(1 229)	(3 787)	(3 372)	(5 993)
Corporate income tax	(110)	(81)	(163)	(100)
Net result	(1 339)	(3 887)	(3 535)	(7 144)

Balance sheet Q2 2011

USD 000



Unaudited

Figures in USD '000	30.06.2011	31.12.2010
Assets		
Intangible assets	20 121	20 852
Tangible assets	234 304	226 345
Total non current assets	254 425	247 197
Receivables	8 044	9 824
Cash and cash equivalents	10 786	13 501
Current assets	18 830	23 325
Total assets	273 257	270 523

Unaudited

Figures in USD '000	30.06.2011	31.12.2010
Equity and liabilities		
Total equity	97 388	102 078
Loans and borrowings	150 047	141 694
Total non-current liabilities	150 047	141 694
First year instalments	10 186	9 955
Other current liabilities	15 638	16 794
Total current liabilities	25 824	26 749
Total liabilities	175 871	168 443
Total equity and liabilities	273 257	270 523

Tax, Bonds & loans

- **NORWAY**

- OTS has confirmed tax loss to carry forward of USD 117 million (NOK 700 million).
- The CSV vessels comply with the Norwegian Tonnage Tax regime with approx. 0% tax
- CSV 101, 104 and 105 are under the NTT regime
- CSV 102 will be using the deferred tax loss

- **THE NETHERLANDS**

- BV entities have a estimated tax loss to carry forward of EUR 45 million
- A restructuring is prepared to further utilize tax losses

OTS Bond loan

OTS ASA (M NOK)	Q4 '10	Q2 '11	Q2 '12	Q2 '13	Q2 '14
Bond loan	(400)	(400)	(400)	(400)	(400)
Call balance	(21)	(23)	(57)	(97)	(141)
OTS bonds	30				
Outstanding debt (OB)	(391)	(423)	(457)	(497)	(541)

Call premium if refinanced before:

- <19th June 2011: NOK 23 million
- <19th June 2012: NOK 34 million in addition to previous calls
- <19th June 2013: NOK 40 million in addition to previous calls
- <19th June 2014: NOK 44 million in addition to previous calls
- Interest is currently NIBOR + 4,75% + (1,00 point increase per anniversary)
- Call 30 banking days before refinance date

- Number of shares 150.788.378
- Warrants I if bond loan is repaid before 19th June 2014, warrant II before 19th June 2014
- Warrants I: 148.986.069
- Warrants II: 295.996.677
- Subscription price NOK 0.10 for both warrants

- **Target market**
 - ✓ Continued focus on H&D large Construction Support Vessel segment
 - ✓ Continued marketing of seamlessly integrated complex operations with CSVs and in-house engineering know-how
 - ✓ Continued growth of contract back log and fleet
- **Initiate next construction program of favorable building options:**
 - ✓ Introduction of the enhanced design of the CSV North Ocean 200 Series
 - ✓ CSV North Ocean 200 series new build options secured
 - ✓ Significant construction risk reduction in North Ocean Series
- **Consolidate financial platform:**
 - ✓ Secure cash flows
 - ✓ Reduce risks through joint ventures
 - ✓ Reduce exchange rate exposure
 - ✓ Refinance of Oceanteam Shipping ASA bond loan
 - ✓ Develop project management capabilities and back office systems
 - ✓ Maximize deferred tax position

Thank you



Appendix

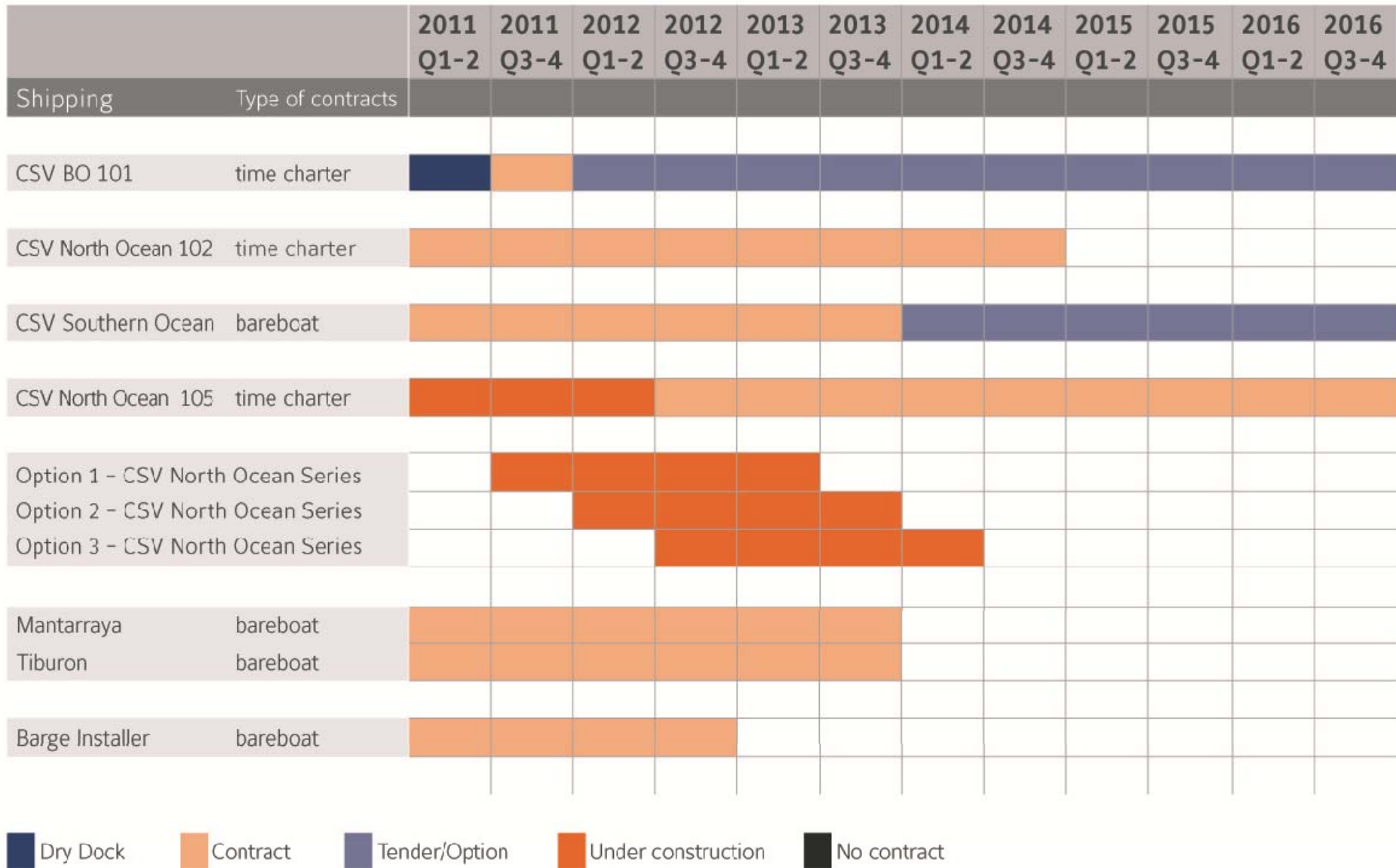
Oceanteam Shipping ASA Resources



Locations	Staff
Bergen, Head Office, Norway	4
Amsterdam Office, NL	4
Schiedam Engineering Office, NL	145
Dundee Office, UK	5
Monaco Office	4 + marine crew
Cd Del Carmen Office, Mexico	5 + marine crew
Total	165 + marine crew

Fleet list & charter status

CONTRACTS SCHEDULE



CSV Bourbon Oceanteam 101

Built	2007
LoA	127m
Beam	27 m
Dwt	7.000t
Deck	2000m ²
Cranes	150t HC+ 100t AHC



Ownership: 50% Oceanteam Shipping ASA / 50% Bourbon Offshore Norway AS

Track record: Feb 2007 – Sept 2010 BP Angola BV

Back log;	Shell Brazil Lta	31 December 2010
	Time Charter BP Angola BV	1 March 2011 – 31 December 2011 + options



CSV North Ocean 102

Built	2009
LoA	137m
Beam	27 m
Dwt	10.000t
Deck	2500m ²
Cranes	2 x 100t HC
Deck equipment	7000t flex lay system 2 x 120t tensioners



Ownership: 50% Oceanteam Shipping ASA / 50% J Ray McDermott Norway AS

Track record: ABB - BritNed 20.000t power interconnector installation
ABB - StatOilHydro Gjoia Power Cable Installation

Back log; Time Charter Eastern Marine / J Ray McDermott
August 2010 – August 2015



CSV Southern Ocean

Built	2010
LoA	137m
Beam	27 m
Dwt	10.000t
Deck	2500m ²
Cranes	1 x 110t HC 1 x 250t HC



Ownership: 50% Oceanteam Shipping ASA / 50% Bourbon Offshore Norway AS

Back log; Fugro TS Marine Australia
10 October 2010 – 31 December 2013



CSV North Ocean 105

Delivery	Q1 2012
LoA	137m
Beam	27 m
Dwt	10.000t
Deck	2500m ²
Cranes	1 x 400t HC 1 x 100t HC vertical pipelay system



Ownership: 25% Oceanteam Shipping ASA / 75% J Ray McDermott Norway AS

Back log; Time Charter 5 years upon delivery



FSV Mantaraya + FSV Tiburon FSV WAHOO

Build	2006
LoA	33m
Beam	8 m
Deck	150m ²
Speed	25 knots
Passengers	75 pob



Ownership: 100% Oceanteam Shipping ASA

Back log; 3 year bareboat contract
January 2011 – January 2014
2 year timecharter contract
January 2011 – January 2013





Equipment Support and Rental Services

- Horizontal Reel Systems
- Tensioning Systems
- Plough Systems
- Carousels and Cable Storage
- Jetting Equipment
- CLB Oceanteam Installer 65mtr x 22 mtr

