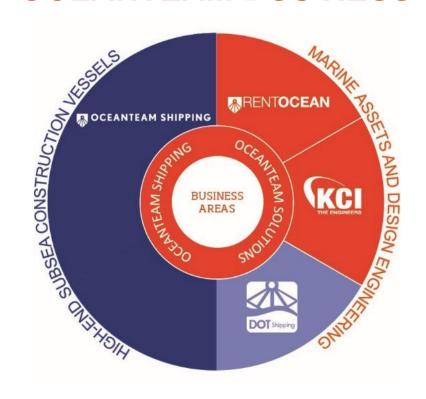


### **CAUTIONARY STATEMENT**

This presentation contains forward looking information. Forward looking information is based on management assumptions and analysis. Actual experience may differ, and those differences may be material. Forward looking information is subject to uncertainties and risks. This presentation must be read in conjunction with the Company's financial statement.

## **OCEANTEAM BUSINESS**



- Two operating segments:
  - > Oceanteam Shipping
  - > Oceanteam Solutions

Operating through variety of global business units and different markets

 This diversification strategy allows Oceanteam to maintain and improve its performance, even during challenging market conditions

Activities in Mexico since 2000





## **Market developments**

- IRM back log building up
- Cost reductions and push for efficiency and innovation
- Current over-supply and finally aging assets taken out of market to re-balance fleet
- Supply chain being shaken up re-aligned
- Partners & Strategic Alliances
- Emerging markets in Oil & Gas stalling but still there
- Critical capital markets but solid counter parties and good project still go forward



requiring standardization and integration of our services



moment for review expansion & renewal

# **MEXICO** – Captive market with clear opportunities

- Pace changed due to change in oil price but change of requirements still eminent
- Important milestone: DOT Shipping, a joint venture with Grupo Diavaz
- Goal to provide complete vertical supply chain through cutting edge engineering solutions and high end quality vessels unchanged
- Through this JV Oceanteam expects to grow significantly
- To date three long term contracts secured and fully financed
- One large CSV under construction, start operations early 2017





#### **THANK YOU!**



#### **Oceanteam Shipping ASA**

Corporate Headquarters Tveitaråsveien 12 PO Box 463, Nesttun 5853 Bergen Norway

WWW.OCEANTEAM.NO

T +47 55 10 82 40 F +47 55 10 82 49 E haico@oceanteam.no



